



PROFESSIONAL LEARNING GUIDE

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Podcast Episode 4 — Run Time 11:35

Approaching Leadership with a Coaching Mindset - Part 1

How one approaches leadership is key to influencing others. Building capacity in your team is essential to achieving the greatest results. Listen to a conversation between Dr. Hank Staggs of the Tennessee Department of Education and Dr. Rachael Milligan of the Ayers Institute for Teacher Learning and Innovation at Lipscomb University as they discuss how to approach leadership with a coaching mindset.

Summary	Points
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Coach regardless of role

➤ Coaching is a way to interact and a way to approach people.

Thinking together

- ➤ Thinking partner instead of hierarchical supervisor
- > A coach is like a farmer.

Listening

- The leader does not have to do all the talking.
- The leader does not have to have all the answers.
- Unproductive listening patterns

Continue the Conversation

"How could intentional listening positively impact your leadership?"



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Food for Thought Coach regardless of role ➤ What challenges do you see for a leader as he/she approaches leadership from a coaching mindset? > What are the benefits? Thinking together ➤ What other metaphors can you think of that describe leading with a coaching mindset? Listening ➤ On a scale of I-I0 (with I0 being the best), how well do you listen? > What indicators do you have of your score? > What implications does this have for your leadership? **References & Recommended Resources** Deci, E. L., & Ryan, R. M. (2010). Self-determination. Hoboken, NJ: John Wiley & Sons, Inc. Aguilar, E. (July 13, 2014). In search of a metaphor for coaching. Education Week Teacher. Retrieved from http://blogs.edweek.org/teachers/coaching_ teachers/2014/07/what_is_a_coachs_role.html Kee, K.M. & Anderson, K.A. (2010). RESULTS coaching: the new essential for school leaders. Thousand Oaks, CA: Corwin. Scott, S. (2011). Fierce conversations: Achieving success at work & in life, one conversation at a time. New York, NY: The Berkley Publishing Group. **Connect with Ayers Institute** The Ayers Institute exists to support both pre-service and currentservice educators. Send your comments and questions by e-mail to ayersinstitute@lipscomb.edu or on social media using the handle

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